



Darcie Murray

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## Introducing Darcie Murray

Based in the firm's headquarters in Houston, Darcie Murray serves as Senior Managing Partner of the firm. Darcie conducts C-level engagements, advises clients on disciplined hiring and human capital issues, and oversees the operations of Allen Austin and Gaines International. She is the partner-in-charge of the Executive Search practice, and the Head of the Business and Professional Services practice. Darcie is a key member of Allen Austin's leadership team and its Industrial, Life Sciences, Healthcare, Diversity, Equity & Inclusion and Non-Profit, Education & Government practices.

Darcie's responsibilities include client service, partner-level talent acquisition, and professional development. Darcie was drawn to Allen Austin because of its purpose and commitment to the highest levels of relationship management and client experience. Darcie's understanding of the firm's Foresight™ process, facilitating matches that work and last, make her an integral part of expanding the firm's global footprint while building on the firm's values and culture of peak performance.

Prior to joining Allen Austin, Darcie was an equity partner, COO & Head of North America with Pedersen & Partners. She joined the firm in early 2006 whilst living in Prague and began her career in retained search as a Regional Client Relationship Manager, becoming the Operations Director in 2009 and COO by 2011. During the more than 10 years spent in Europe, she was intrinsically involved in the development and establishment of the centralized shared services operations in the Republic of Moldova, as well as the growth and expansion of the firm, together with the firm's leadership team, that is now present in over 50 countries around the world. After more than a decade based in the Czech Republic, Darcie returned to Houston in 2015 to open their first U.S. office.

Prior to entering executive search, Darcie worked within the professional advisory services industry for eight years in Houston, Texas in the functional areas of administration, university recruiting, marketing, event coordination, employee relations, training, and project management. During her career, Darcie has provided leadership advisory and executive search services to clients across all sectors globally. Her perspective and appreciation of leadership advisory garnered over her 25-year career, also drew her to Allen Austin's groundbreaking Total Performance Leadership™ architecture.

Darcie is a native of Houston and holds a Bachelor of Arts degree in Literature from the University of Houston and a Graduate Certificate in Finance & Accounting from Rice University. She is also a member of several associations, including the Private Director's Association, where she sits on the Membership & Engagement Committee, a member of Houston Executive Advisors, and a member of the National Diversity Council. Darcie is an avid traveler, foodie, and amateur wine connoisseur and loves entertaining with friends.